



Institutional Custody

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SALEM TRUST
A DIVISION OF ARGENT INSTITUTIONAL TRUST CO.

An Authentic Difference®



Uniquely Focused. Trusted. Secure. Compliant. Institutional Custody Solutions Designed for the Modern Investor.

At Salem Trust Company, we prioritize service excellence coupled with tailored institutional custody solutions to ensure your assets are secure, accessible, and professionally administered—all while reducing the burden on your organization.

As an institutional investor, seamlessly managing and safeguarding your assets is more important than ever. With complex financial markets and instruments, increasing regulatory requirements, and rising security threats, reliable custody services are not a luxury—they're a necessity.

Whether you're a corporate or government entity, fund manager or family office, we provide the service excellence you deserve combined with expertise, technology, and compliance you need to protect your investments and stakeholders.

Our Custody Services At A Glance

Tailored Solutions: Customized custody services to meet your unique needs.

Streamlined Reporting: Real-time reporting and consolidated views of your portfolio.

Best-in-Class: Providing you frictionless access to a world class partnership ecosystem.

Regulatory Compliance: Adherence to global standards, including SEC, SOC, and other regulatory frameworks.

Why Choose Salem Trust Company

- **Uniquely Committed to Institutional Custody:** We deliver our services with a personal touch and no distractions.
- **Unmatched Expertise:** Our team of seasoned professionals brings decades of experience in custody administration, cybersecurity, and regulatory frameworks.
- **Client-Centric Approach:** We understand that every institution is unique. That's why we work with you to develop tailored custody solutions that align with your goals.
- **Advanced Security Infrastructure:** Our state-of-the-art systems include multi-signature authentication, and 24/7 monitoring.
- **Compliance You Can Rely On:** We stay ahead of regulatory changes to ensure full compliance with all global standards, giving you peace of mind.

Salem Trust Company by the Numbers

- Over 25 Years of Dedication to Custody as our Focus
- Management and RM Experience Averages More than 25 Years
- Over 235 Institutional Clients Served
- Average Client Tenure Over 16 Years
- Continual Growth of New Clients with Zero Client Attrition in 2024
- Flawless Delivery of Over 150,000 Pension Payments – On Time, Every Time.

Or visit us online at
www.SalemTrust.com

Our Service Pledge

Our pledge is to deliver custody services that create relationships that last for decades. Our service pledge has been a part Salem Trust since our founding in 1998. We are unique among asset custodians for backing up our promise with this real guarantee: *"In the event we fail to fulfill our promise in any quarter, as determined solely by you in good faith, we will discount that quarter's fee."*

An Authentic Difference® is genuine commitment with a genuine consequence.